

Verizon

**Session Initiation
Protocol
(SIP)
Agreement**

TTI Presentation



**Lisa Kent
Chief Information Officer**

Date: July 11, 2019

Bottom Line Up Front

Vendor

Verizon Business Network, Inc.

Purpose:

Continue to provide the necessary connectivity for the City's telephone system to accommodate inbound and outbound voice and video calls. SIP trunks carry telecommunications traffic for the City's 14,000+ telephones and multiple public-facing call/contact centers.

Requested Spend Authority:

\$2,500,030.60

Term:

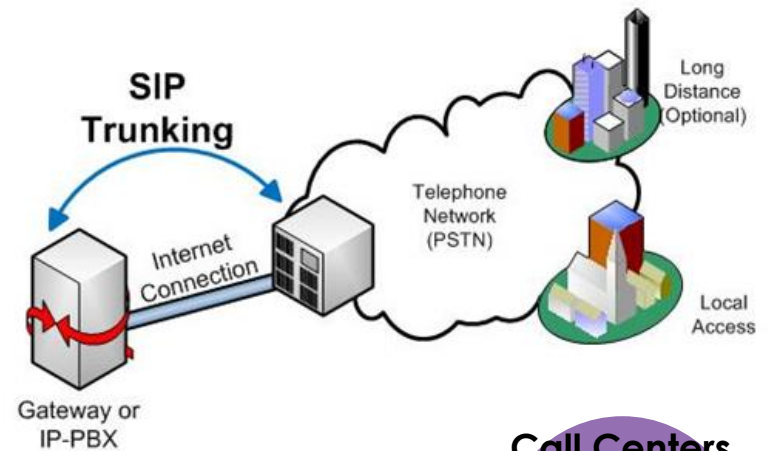
1 year initial term, 1 year optional renewal

Primary Department Users:

All City Departments



With SIP, there's no need for a regular, physical connection to a phone company and no need for multiple phone lines. Instead, a SIP “trunk” is virtually installed over the current internet connection.



Telephones



14,000+

Call Centers



**4 major
28+ smaller**

FY17	FY18	FY19			FY20	FY21
Months Passed	Months Passed	Months Passed	Months Remaining	Projection	Projection	Projection
12	12	11	1	12	12	12
\$ 11,985.47	\$ 12,027.35	\$ 6,338.80	\$ -	\$ 6,338.80	\$ -	
\$ 26,328.04	\$ 27,960.44	\$ 32,750.12	\$ 3,066.60	\$ 35,816.72	\$ 37,903.20	\$ 39,040.30
\$ 797,190.09	\$ 803,938.72	\$ 745,993.65	\$ 69,852.13	\$ 815,845.78	\$ 863,372.36	\$ 889,273.53
\$ 66,460.26	\$ 67,575.04	\$ 62,569.30	\$ 5,858.76	\$ 68,428.06	\$ 72,414.29	\$ 74,586.72
\$ 137,956.80	\$ 137,626.80	\$ 126,157.90	\$ 11,812.97	\$ 137,970.87	\$ 146,008.27	\$ 150,388.52
\$ 57,033.34	\$ 66,480.00	\$ 60,940.00	\$ 5,706.20	\$ 66,646.20	\$ 70,528.63	\$ 72,644.49
\$ 32,121.08	\$ 38,541.36	\$ 35,698.42	\$ 3,342.67	\$ 39,041.09	\$ 41,315.40	\$ 42,554.87
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 1,129,075.08	\$ 1,154,149.71	\$ 1,070,448.19	\$ 99,639.33	\$ 1,170,087.52	\$ 1,231,542.17	\$ 1,268,488.43

Detailed Expense Breakdown

Questions?